

Home How It Works Owner-Operators Dispatchers Fleets

TSFI  
TEAMSCOTT  
FLEET  
INTELLIGENCE

Fleet Intelligence Audit Pricing Referral TeamScott Logistics About

Contact

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FEDERAL & GOVERNMENT CONTRACTING

# TSFI CAPABILITY STATEMENT

TeamScott LLC delivers fleet intelligence, logistics decision support, and transportation profitability analytics to federal agencies, government contractors, and large-scale fleet operators.

## COMPANY SNAPSHOT

LEGAL NAME

TeamScott LLC

DBA

TSFI – TeamScott Financial Intelligence

UEI

WJA6WF7G1PN3

CAGE CODE

208G8

BUSINESS TYPE

Small Business · Minority-Owned · Black American Owned · DOT-Certified DBE

HEADQUARTERS

Memphis, Tennessee

FOUNDER

Vincent Scott

WEBSITE

teamscottllc.com



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CORE COMPETENCIES

# What TSFI Delivers

## Fleet Profitability Intelligence

Per-load and per-lane profit analysis identifying deadhead waste, weak rate-per-mile exposure, and trip-margin leakage across active fleet operations.

## Logistics Decision Support

Pre-acceptance load evaluation, lane strength scoring, and reload-opportunity analysis to support dispatch and fleet management decisions.

## Transportation Data Analytics

Custom reporting on fleet utilization, route economics, fuel impact, and operational visibility for managed transportation programs.

## Fleet Audit & Advisory

Structured engagements producing written reports with specific cost-recovery recommendations for fleets of 10+ vehicles.

## SaaS Intelligence Platform

Web-based fleet intelligence system with tiered access levels supporting owner-operators, dispatchers, and fleet managers.

## Custom Logistics Programs

White-label and enterprise integrations for government contractors managing transportation operations under federal awards.

CODES & CLASSIFICATIONS

# NAICS & PSC Codes

Primary NAICS Co



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Codes (PSC)

- 488510 — Freight Transportation Arrangement
- 488490 — Other Support Activities for Road Transportation
- 541614 — Process, Physical Distribution & Logistics Consulting Services
- 541611 — Administrative Management & General Management Consulting
- 541512 — Computer Systems Design Services
- 541990 — All Other Professional, Scientific & Technical Services

V112

R706

R799

DA01

DF10

V112 — Transportation/Travel/Vehicle services

R706 — Logistics Support Services

R799 — Other Management Support Services

DA01 — IT & Telecom Business Application/Application Development Software

DF10 — IT & Telecom IT Management Services

DIFFERENTIATORS

# Why TSFI Wins

## Operator-Built System

Founded by a 35+ year federal-grade decision professional — 29 years as an Air Traffic Controller and 6 years as an Air Traffic Control Supervisor — with a B.S. in Mathematics. TSFI was built from inside the cab, not inside a software lab.

## Outcome-Focused Deliverables


Every engagement produces a written, defensible report identifying specific dollar opportunities — not dashboards full of charts that don't change anything.

## Scalable From Solo to Fleet

Same intelligence layer supports a single owner-operator or a 50-vehicle managed

## Direct-Access Leadership

Federal contracting officers and fleet managers work directly with the founder.

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fleet under a federal contract. No platform rebuild required.

No layered handoffs. No account management theater.

### Risk-Reversed Engagement

Trial-load analysis is offered free if no profit-leak opportunity is identified. The TSFI approach is to prove value before invoicing it.

### SAM.gov Registered

Active UEI in SAM.gov. CAGE code application in progress. Ready to receive federal awards under the listed NAICS and PSC classifications.



## PAST PERFORMANCE & INDUSTRY BACKGROUND

### 35+ Years In Federal-Grade Decision Systems

TeamScott LLC’s founder, Vincent Scott, brings 35+ years of high-tempo federal decision-system experience — 29 years as an Air Traffic Controller and 6 years as an Air Traffic Control Supervisor — accountable for real-time decisions involving millions of dollars and hundreds of lives across active airspace operations spanning Jacksonville, Memphis, and New York markets. After retiring in 2022, the founder earned a CDL and operated in active freight environments to ground TSFI in real-world dispatch, lane economics, and profitability conditions. That direct operational exposure — combined with a B.S. in Mathematics — produced an intelligence platform engineered specifically for transportation decisions that don’t tolerate waste.

TSFI is currently operational, serving owner-operators, dispatchers, and small fleets through a tiered-access intelligence platform headquartered in Memphis, Tennessee. New past-performance documentation is being developed for federal opportunities through pilot engagements and structured fleet audits.

## Contracting Officers, Reach Out Direct.

Send solicitations,  Claude is active in this tab group |  the founder. Response within one business day.

[EMAIL TSFI →](#)

[CONTACT FORM](#)

[vincentscott@teamscottllc.com](mailto:vincentscott@teamscottllc.com) · [teamscottllc.com](https://teamscottllc.com)

## TSFI — TeamScott Fleet Intelligence

Profit intelligence for owner-operators, dispatchers, and fleets. Stop guessing. Start knowing what every load is really worth.

[RUN THE CHALLENGE →](#)

### PLATFORM

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[How It Works](#)

[Pricing & Plans](#)

[Referral Program](#)

[Marketing Kit](#)

### SOLUTIONS

[For Owner-Operators](#)

[For Dispatchers](#)

[For Fleets](#)

[All Solutions](#)

[TeamScott Logistics](#)

### COMPANY

[About TSFI](#)

[FAQ](#)

### FEDERAL / GOVERNMENT

[Capability Statement](#)



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Federal POC →

Guarantee

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FREIGHT INTELLIGENCE • BUILT FOR THE ROAD

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